

January 17, 2013

James Garven
Baylor University
Baylor Business, RMI Program Dir.
One Bear Place, #98004
Waco, TX 76798-8004

RE: Scholarship Available for 2013

Dear James,

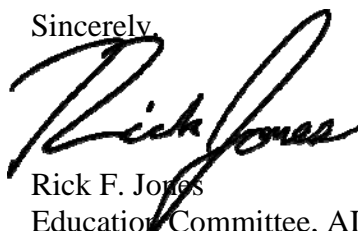
The American Institute of Professional Association Group Insurance Administrators (AIPAGIA) is a professional association of insurance administrators who market and service all lines of insurance. The purpose of the organization is to promote a high standard of business principles, to gain public confidence and respect, and follow the highest ethical standards. The membership consists of brokers across the United States. Additional information about the organization is available on the web site, www.AIPAGIA.com.

AIPAGIA established the Johnstone Educational Foundation (JEF) in 1984 to support the educational future of insurance industry students. The Foundation will provide scholarship funds to those deserving students on a non-discriminatory basis to those who are interested in pursuing a college level degree in the field of insurance. We would like to award a **\$2,500 scholarship** for 2013 to a deserving college student. A copy of the application for a scholarship and the requirements for eligibility are enclosed.

Please distribute this information to the students enrolled in your program. The Scholarship Committee of the Foundation will meet in late March, 2013. If a student is interested in our scholarship, we would appreciate receiving the application by **March 15, 2013**. The application must be returned to the AIPAGIA office as directed on the application.

If you need additional information or have questions about the program, please call or email me. Please reference "AIPAGIA Scholarship" in your email subject as I am a volunteer for the Foundation.

Sincerely,



Rick F. Jones
Education Committee, AIPAGIA
1-800-821-7303 ext: 1448
rfjones@ftj.com